

Valuing Natural Gas Energy-Efficiency Resources

Ken Seiden, Ph.D., Navigant

AESP's Summer Conference & Expo

Exploring the Next Generation of EE Programs – A North American Perspective

July 30-31, 2012

Toronto, Ontario CANADA

NAVIGANT

A.E.S.P.
ASSOCIATION OF ENERGY
SERVICES PROFESSIONALS

Acknowledgements

This presentation is based on a working paper co-authored by Kate Bushman, Jack Habart, M. Sami Khawaja, and Sarah Smith

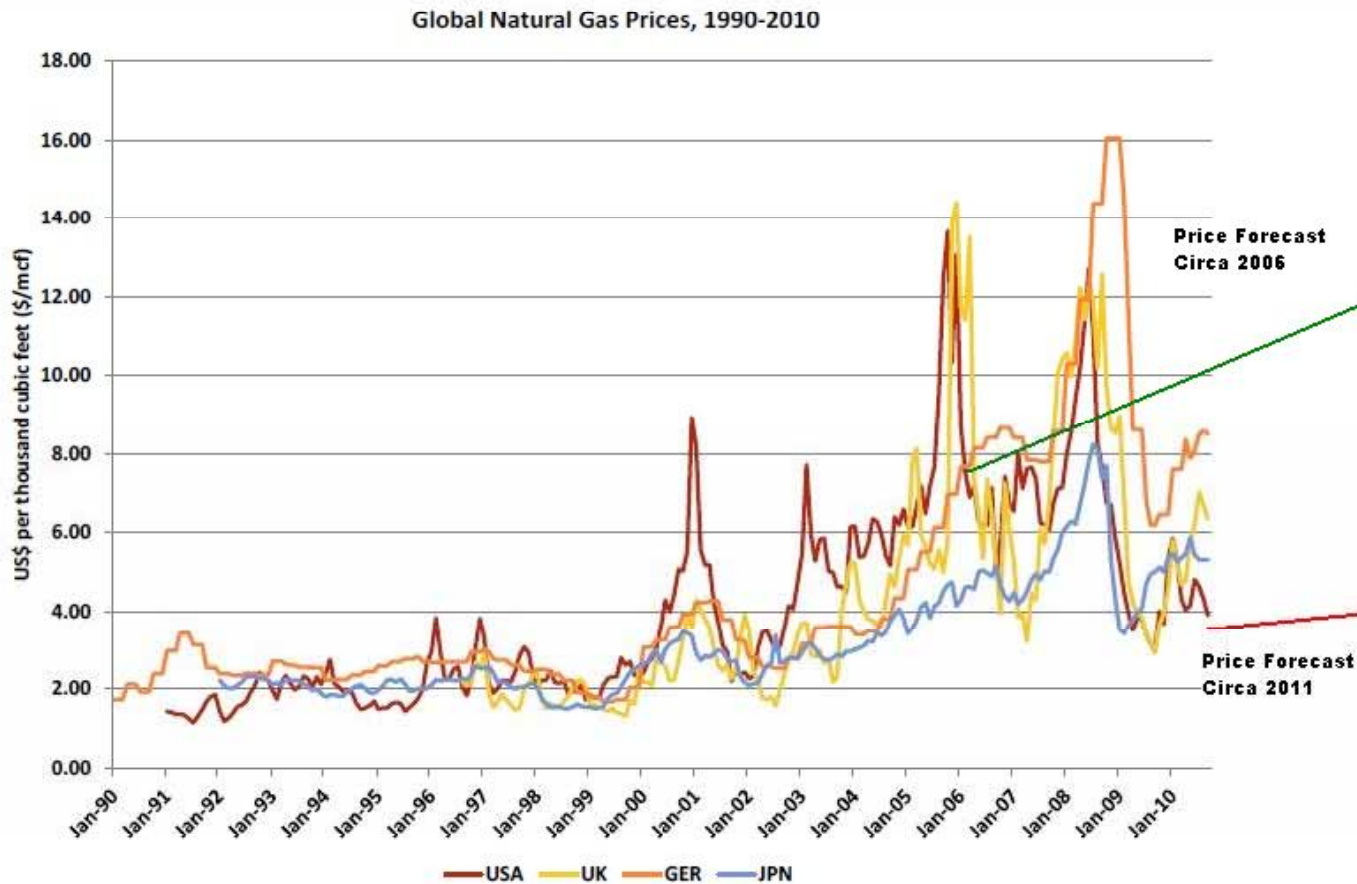
Overview

- Natural Gas DSM Cost-Effectiveness Challenges
- Potential Solutions

The Big Picture Issues



Global Natural Gas Prices 1990-2010



Why Natural Gas DSM When End-User Consumption is Declining?

- The application of the Total Resource Cost (TRC) B/C test to natural gas programs does not have the IRP-based history of electric counterparts
- While natural gas EE programs also go back to the 1980s, their inception was not due exclusively to resource planning criteria or to restrict the growth of natural gas consumption
- In fact, some regulators and third-party stakeholders asked utilities to offer electric-to-gas fuel switching programs

Why Natural Gas DSM When End-User Consumption is Declining?

- In addition to resource planning, historically the drivers of natural gas EE programs were:
 - Equitable treatment, given the end-use “market share wars” between electric and natural gas utilities
 - Growth of natural gas electric generation—and higher fuel prices—resulting in a perceived need to ascertain the economics of natural gas energy-efficiency programs.
 - Environmental benefits, including GHG reductions

Why Natural Gas DSM When End-User Consumption is Declining?

- TRC analysis of natural gas EE programs are based on forecasts of natural gas prices decades into the future
 - This means that natural gas will be selected in resource planning unless energy efficiency is less expensive
 - Application of this approach worked adequately until the recent collapse in gas prices

What are the Potential Solutions to Programs Failing TRC Analyses?

Program Design Solutions

- Cost-effective 'super-programs'

Data Input Solutions

- Planning assumptions
- Alternate forecasts of gas prices

Policy Solutions

- Different CE tests
- Different avoided costs

Program Design Solutions: Some Examples

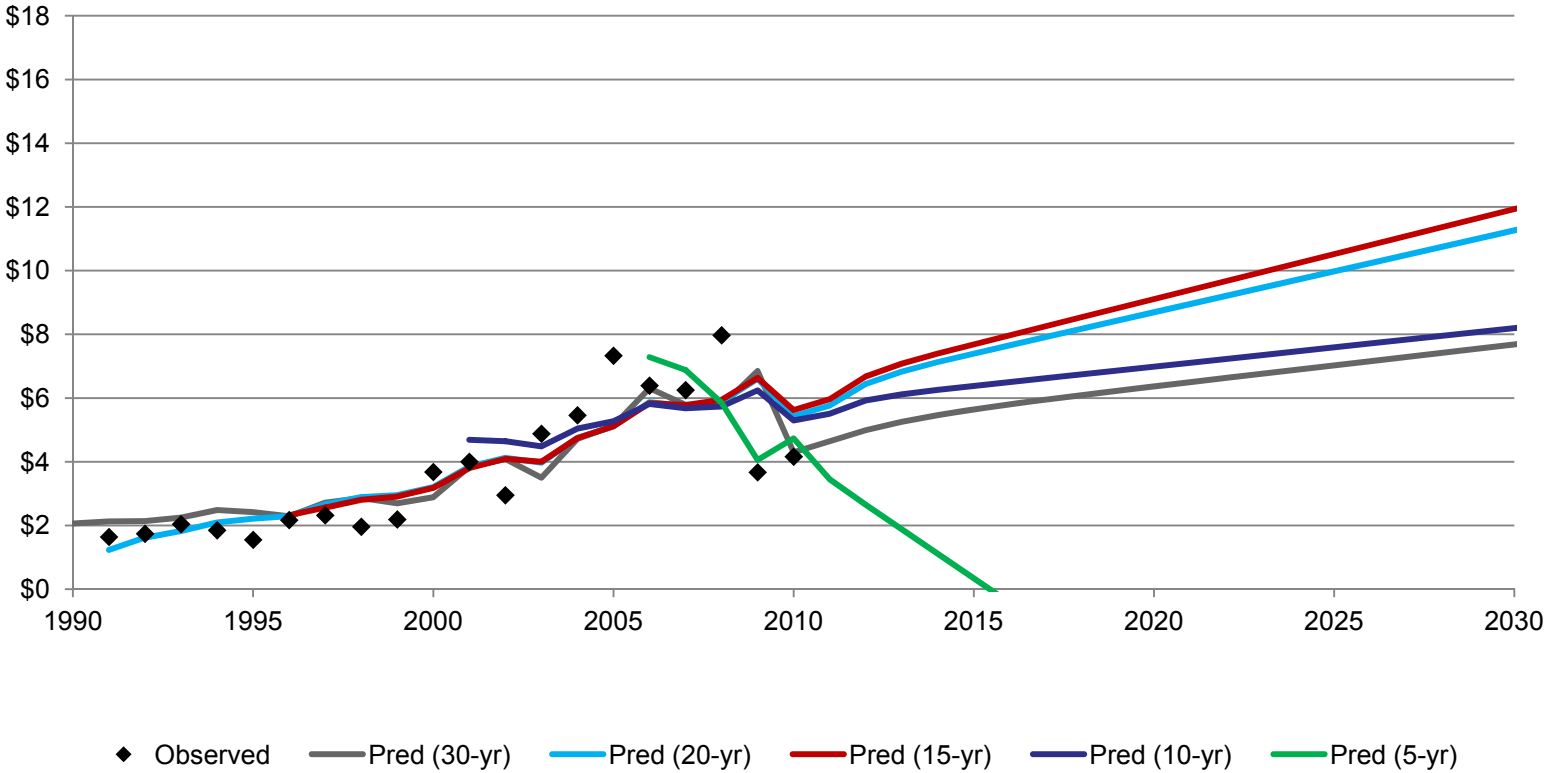
- Conduct B/C Analysis at the Sector level
 - E.g., Residential “Program”
 - Contains enough cost-effective measures to balance out some cost-ineffective measures
- Or do this at the overall Portfolio level
- Dual-fuel utilities: combine gas and electric portfolios for B/C analysis purposes

Data Input Solutions

- Use “Old” Avoided Costs
- Use historical gas prices rather than forward price curves or futures for the natural gas price forecast

Data Input Solutions: Alternate Natural Price Projections Based on Regression Analysis

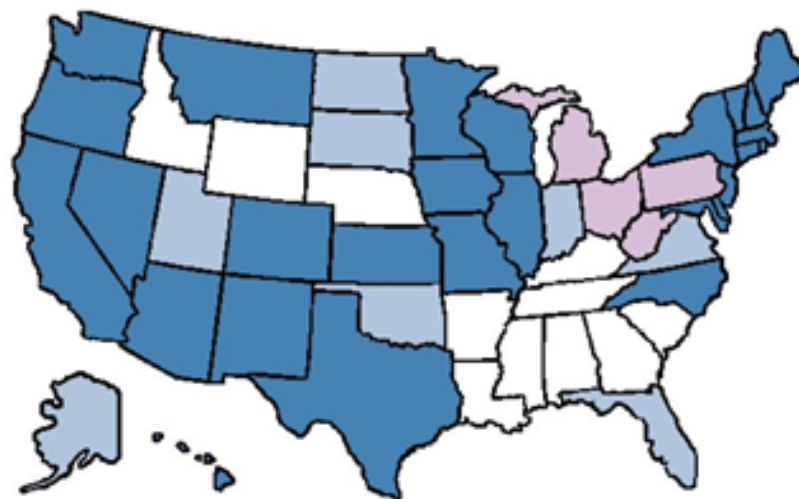
Projected Wellhead Gas Prices (per 1,000 cf)



Policy Solutions

- Use another test such as the Utility Cost Test or Societal Test
- Augment TRC with the following:
 - Lower discount rate
 - Environment benefits
 - Other non-energy benefits (NEBs)
 - GDP and Employment Multipliers
- Base avoided costs on renewable resources

Renewable Portfolio Standards and EE



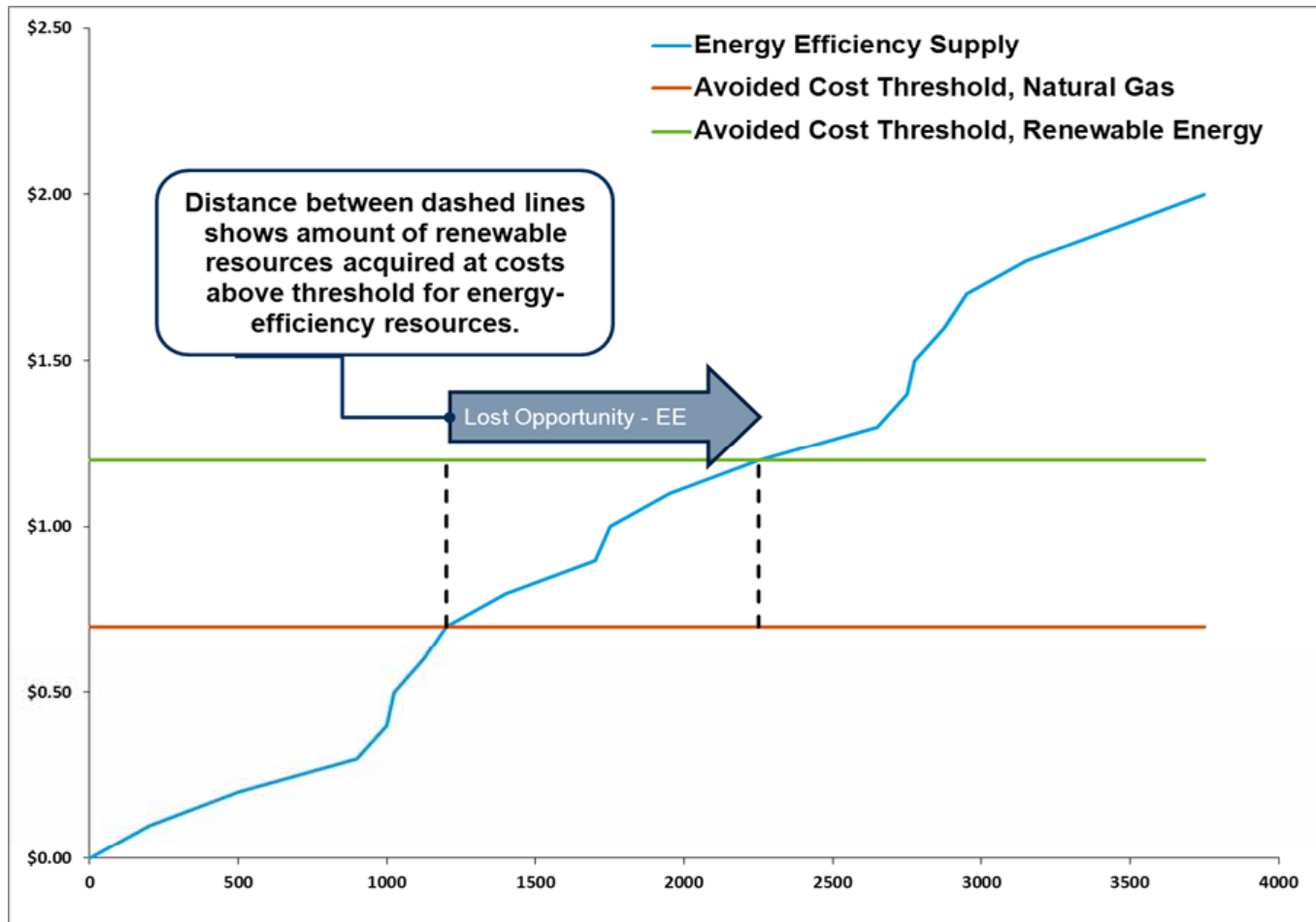
■ Renewable Portfolio Standard
■ Alternative Energy Portfolio Standard
■ Renewable or Alternative Energy Goal

- Even if environmental adders are added to the TRC test, they have been relatively low and do not approach the costs of clean or renewable energy
- This is clearly inconsistent with state RPS requirements where EE is explicitly eligible as a renewable resource, as well as jurisdictional requirements where separate statues promote EE and RPS
- Since policy objectives include the reduction of GHGs as part of optimizing the energy supply system, the logic of screening energy-efficiency investments against the cost of natural gas is questionable

Rationale for Using Renewable Resource Costs as the Avoided Cost: Electric Programs

- Feed-in tariffs have long offered payments for geothermal, wind, and solar generation at prices that exceed traditional electric avoided costs
- The feed-in tariffs approximate the costs of developing these resources to further GHG objectives
- This begs the question, why shouldn't the cost-effectiveness of EE resources be evaluated in a similar manner—or against the cost of renewable resources rather than traditional avoided costs?
- From a pure economics perspective, if the intent of RPS and EE legislation is to ensure a certain percentage of energy comes from these clean resources, then screening of EE resources against traditional avoided costs results in a sub-optimal mix of EE and renewable resources

Inefficient Allocation of Energy Efficiency Resources within a Combined Renewables-EE Portfolio



Thank You!

[Ken Seiden, Ph.D.](#)

Director

Navigant Consulting, Inc.

1375 Walnut Street

Suite 200

Boulder, CO 80302

303.728.2479 Office

503.349.6774 Mobile

Ken.seiden@navigant.com

www.navigant.com



Save the Date

Oct. 15-17, 2012

AESP's Fall Conference
Long Beach, CA

Jan. 28-31, 2013

AESP's 23rd National
Conference & Expo
Orlando, FL

Apr. 29-May 1, 2013

AESP's Spring Conference
Dallas, TX

For more information - www.aesp.org

NAVIGANT

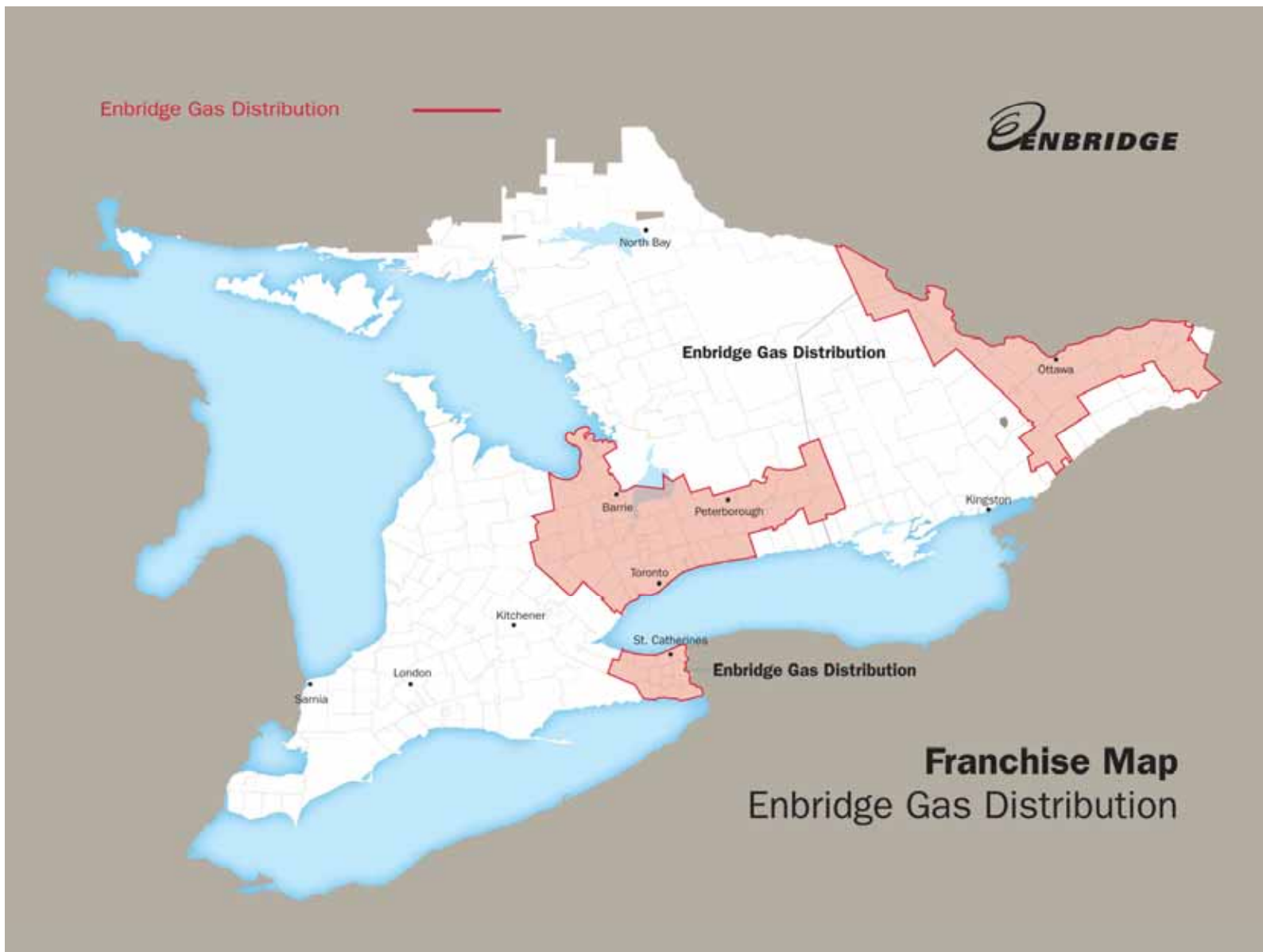


Natural Gas Energy Efficiency in Ontario Enbridge Gas Distribution

Andrew Mandyam

July 30, 2012

Enbridge Gas Distribution



Franchise Map
Enbridge Gas Distribution

Regulation and Policies

2006

- **DSM Generic Framework**

TRC: Screening and annual performance target
Focus on higher savings to cost ratio offerings
Residential offerings diminish: TRC ratios
Decline in Large Industrial customer base
Electricity conservation “kicks off”
Urbanization of GTA
OEB policy discussion evaluates SCT

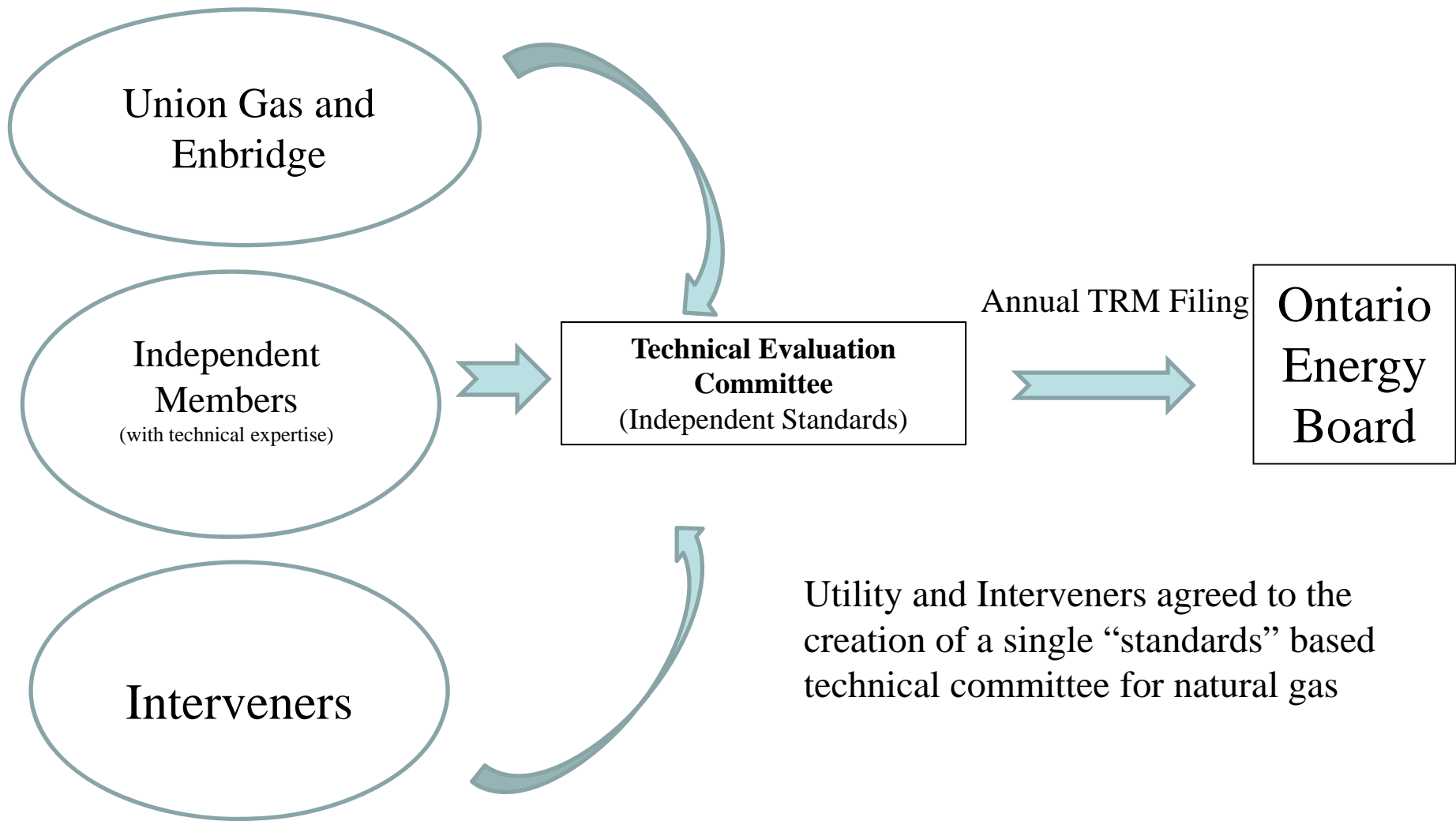
2012

- **Next Generation DSM Framework**

TRC for screening customer offerings
Scorecards used for performance incentive
SCT not implemented and no valuation for GHG
Budget kept flat
Natural Gas commodity price at low point
Stakeholder consultative achieves settlement
Common Technical Evaluation Committee
Deemed savings vs. Measurement and Verification

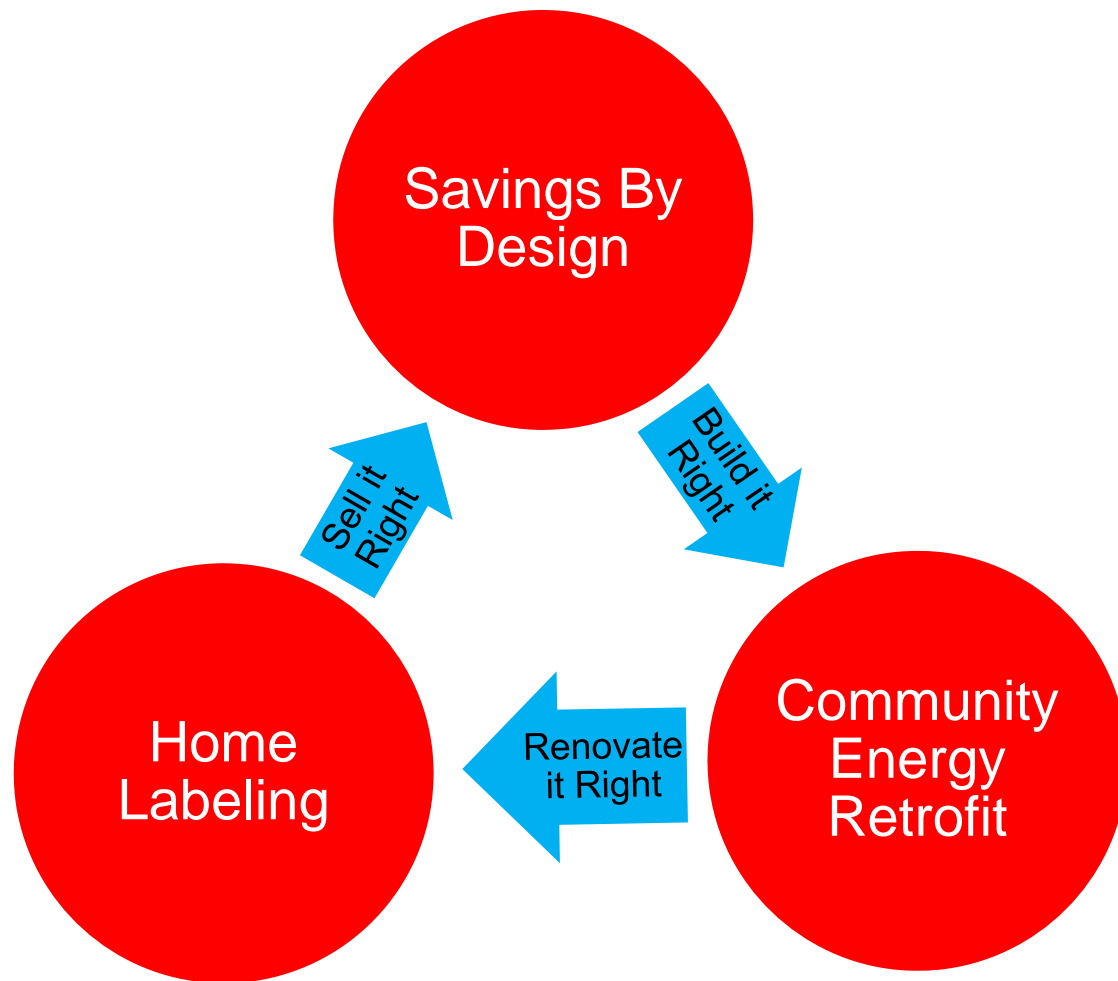
2014

2012 – 2014: DSM Stakeholder Model



Residential Energy Efficiency: Push and Pull

- Resource acquisition and Market Transformation



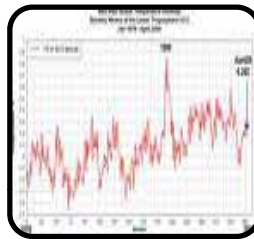
2012 – 2014: Run it Right

Meter Upgrades



- Daily / hourly monitoring & tracking

Data Analysis



- Measure actual savings

Implementation



- Building energy assessment
- Behavior changes / rewards

Deep (**monitored & persistent**) Savings

Customized Saving Reports

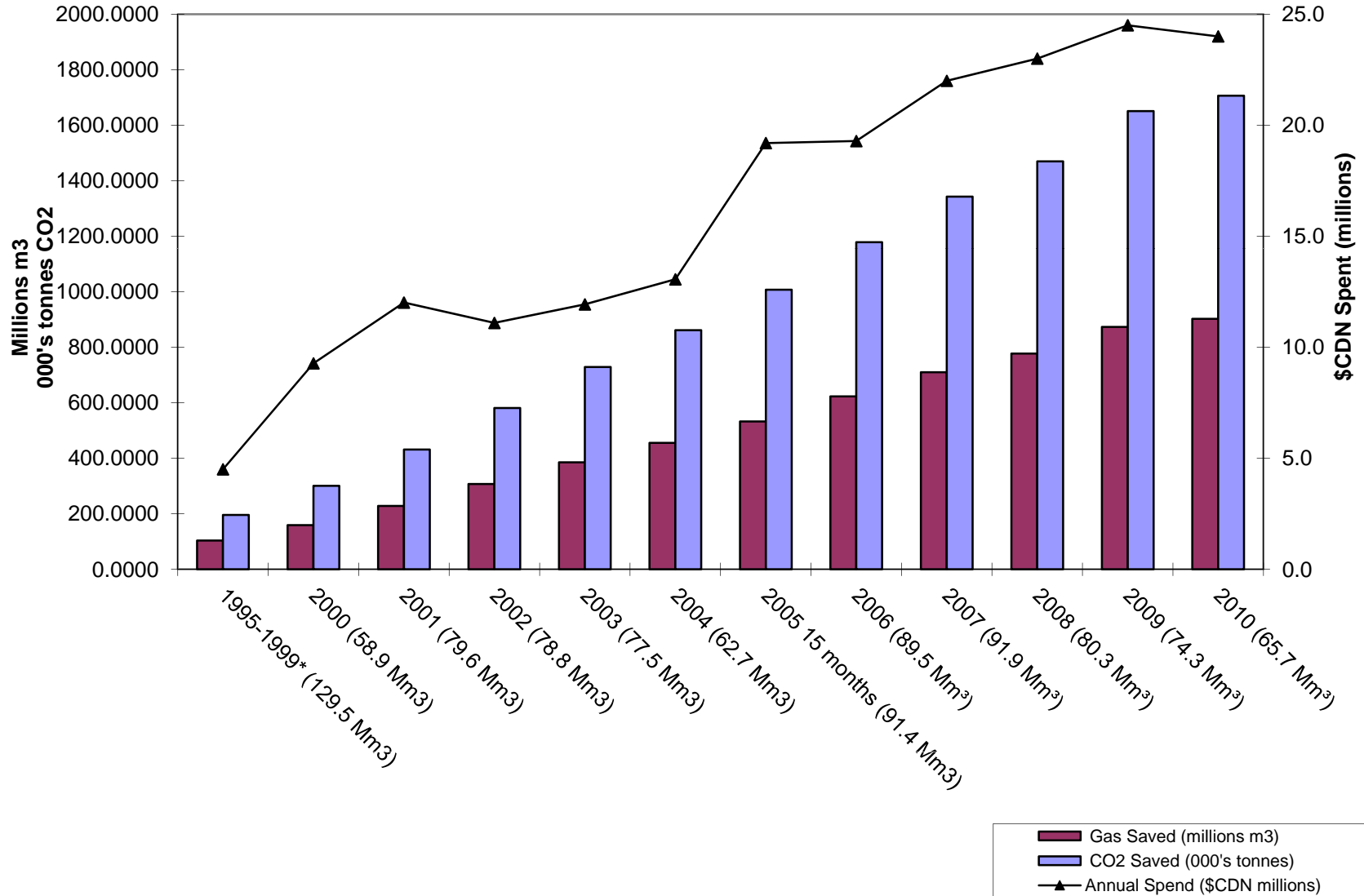


Customized Operator Training



Enbridge and DSM – Results

DSM GAS AND CO2 SAVED





Save the Date

Oct. 15-17, 2012

AESP's Fall Conference
Long Beach, CA

Jan. 28-31, 2013

AESP's 23rd National
Conference & Expo
Orlando, FL

Apr. 29-May 1, 2013

AESP's Spring Conference
Dallas, TX


For more information - www.aesp.org





Totally Radically Cool

A new approach to TRC



Sarah Smith, FortisBC Energy Utilities
July 30, 2012

FBC Companies



Natural Gas, Propane and Electricity



- FEU gas
 - 862,000 Residential
 - 93,000 Commercial
 - 900 Industrial
- FBC electric
 - 142,000 Residential
 - 16,500 Commercial
 - 50 Industrial
 - 4,000 Other

Current Regulation and Policies

2007

- **BC Energy Plan**
- ***Greenhouse Gas Reductions Targets Act***
 - 33% below 2007 level by 2020
 - 80% below 2007 level by 2050
- ***BC Climate Action Charter***
 - Carbon neutral government by 2012
- ***Carbon Tax Act***
 - \$30 per tonne as of July 1, 2012
- ***Clean Energy Act***
- ***Amendments to the Utilities Commission Act***
 - Amendments to DSM Regulation*
- ***New Natural Gas Strategy***

2012



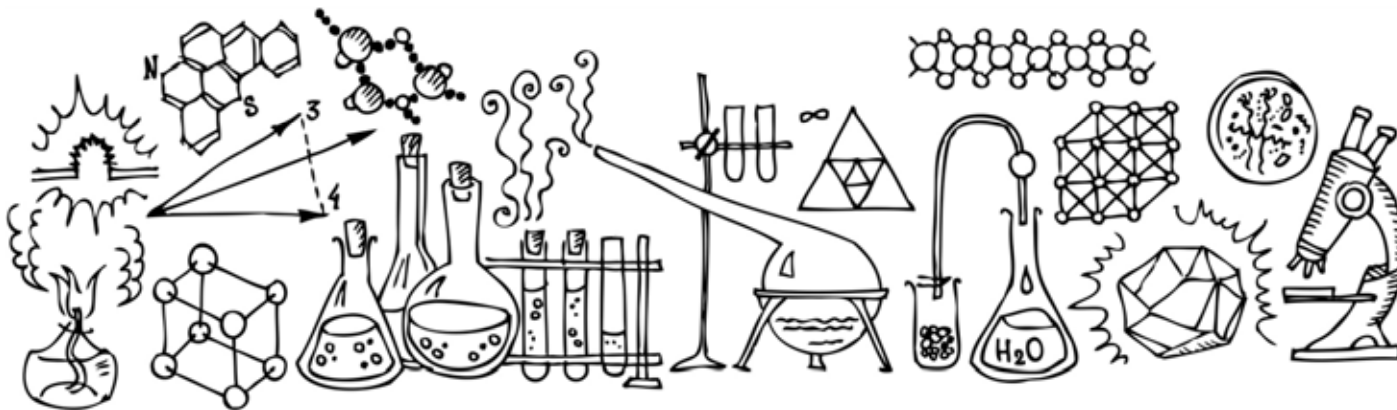
Operating Environment



Societal Cost Test



- 3% discount rate
- 30% deemed adder for NEBs
- Ceiling price of biomethane – about \$16/GJ



MTRC

- ZEEA
- 15% NEBs adder
- 33% of gas portfolio; 10% of electric



Back in Business!



Program Name	Budget (\$000's)		%age of total budget		Benefit/Cost Ratios			
	2012	2013	2012	2013	TRC	MTRC	UCT	SCT
ENERGY STAR® DHW	1,786	1,786	6.01%	4.93%	0.50	1.13	1.23	1.27
ENERGY STAR® Washers	525	525	1.77%	1.45%	0.94	2.03	4.44	2.25
Behaviour Tool	500	1,050	1.68%	2.90%	0.69	1.67	0.69	1.58
EGH 80/EE Appliances NC	945	945	3.18%	2.61%	0.45	1.01	1.89	1.20
ECAP	4,450	4,450	14.98%	12.29%	0.38	0.75	0.28	0.71
Catalytic Radiant Burner	53	313	n/a	n/a	0.79	1.78	1.36	1.89
Furnace Scrap-It	2,000	2,000	3.10%	5.52%	0.59	0.95	0.82	1.25
TOTAL	10,258	11,068	34.53%	30.57%	0.39	1.31	2.49	1.29



Thank You!

Sarah Smith
604-592-7528
sarah.smith2@fortisbc.com